

# JOB'S OF INTEREST: Michael Auerbach

**Education Level:** Master's Degree  
**My Fit SDS:** A, C, S **DISC:** D/I

Z5 – Master's or PhD Degree		JOB 1	JOB 2	JOB 3	JOB 4	JOB 5
ONET Code	15-2021.00					
Title	Mathematicians					
Interests / Values	I, C, A   A-Rec-I					
Wage	\$118410					
Wage per mo/day/hr	\$9,867   \$469   \$58					
Max spend on housing per mo. (in U.S.)	\$2,763   <a href="#">Rent - Buy - Info - \$</a>	<a href="#">Rent - Buy - Info - \$</a>	<a href="#">Rent - Buy - Info - \$</a>	<a href="#">Rent - Buy - Info - \$</a>	<a href="#">Rent - Buy - Info - \$</a>	<a href="#">Rent - Buy - Info - \$</a>
Z4 – Bachelor's Degree		JOB 1	JOB 2	JOB 3	JOB 4	JOB 5
ONET Code	13-1151.00					
Title	Training and Development Specialists					
Interests / Values	S, A, C   Rel-A-I					
Wage	\$72470					
Wage per mo/day/hr	\$6,039   \$287   \$35					
Max spend on housing per mo. (in U.S.)	\$1,691   <a href="#">Rent - Buy - Info - \$</a>	<a href="#">Rent - Buy - Info - \$</a>	<a href="#">Rent - Buy - Info - \$</a>	<a href="#">Rent - Buy - Info - \$</a>	<a href="#">Rent - Buy - Info - \$</a>	<a href="#">Rent - Buy - Info - \$</a>
Z3 – Associates/Trade Degree		JOB 1	JOB 2	JOB 3	JOB 4	JOB 5
ONET Code	43-9031.00					
Title	Desktop Publishers					
Interests / Values	A, I, C   A-S-I					
Wage	\$61170					
Wage per mo/day/hr	\$5,097   \$242   \$30					
Max spend on housing per mo. (in U.S.)	\$1,427   <a href="#">Rent - Buy - Info - \$</a>	<a href="#">Rent - Buy - Info - \$</a>	<a href="#">Rent - Buy - Info - \$</a>	<a href="#">Rent - Buy - Info - \$</a>	<a href="#">Rent - Buy - Info - \$</a>	<a href="#">Rent - Buy - Info - \$</a>
Z2 – High School Diploma		JOB 1	JOB 2	JOB 3	JOB 4	JOB 5
ONET Code	51-2022.00					
Title	Electrical and Electronic Equipment Assemblers					
Interests / Values	R, C   S-Rel-I					
Wage	\$38240					
Wage per mo/day/hr	\$3,186   \$151   \$18					
Max spend on housing per mo. (in U.S.)	\$892   <a href="#">Rent - Buy - Info - \$</a>	<a href="#">Rent - Buy - Info - \$</a>	<a href="#">Rent - Buy - Info - \$</a>	<a href="#">Rent - Buy - Info - \$</a>	<a href="#">Rent - Buy - Info - \$</a>	<a href="#">Rent - Buy - Info - \$</a>
Z1 – No HS Diploma		JOB 1	JOB 2	JOB 3	JOB 4	JOB 5
ONET Code	47-5011.00					
Title	Derrick Operators, Oil and Gas					
Interests / Values	R, C, I   S-Rel-WC					
Wage	\$55560					
Wage per mo/day/hr	\$4,630   \$220   \$27					
Max spend on housing per mo. (in U.S.)	\$1,296   <a href="#">Rent - Buy - Info - \$</a>	<a href="#">Rent - Buy - Info - \$</a>	<a href="#">Rent - Buy - Info - \$</a>	<a href="#">Rent - Buy - Info - \$</a>	<a href="#">Rent - Buy - Info - \$</a>	<a href="#">Rent - Buy - Info - \$</a>

## Industries of interest

Accommodation and Food Services  
 Food Services and Drinking Places (NAICS 722)

Arts, Entertainment, and Recreation  
 Amusement, Gambling, and Recreation Industries (NAICS 713)

Professional, Scientific, and Technical Services  
 Professional, Scientific, and Technical Services (NAICS 54)

Utilities  
 Utilities (NAICS 22)

## Causes of interest

Animals  
 Animal Rights, Welfare, and Services

Human and Civil Rights  
 Advocacy and Education

Human Services  
 Food Banks, Food Pantries, and Food Distribution

International  
 International Peace, Security, and Affairs

## Career Cluster of most interest:

- Marketing (A, S, E, C)

## Career Pathway of most interest:

- Marketing Management

## My Style – What I have to offer (D/I):

**My drive** - Producing tangible results through influencing people.

**My gift** - Being a self-starter, and having the drive and energy to get results through people.

**My contribution to a group** - Initiating activities and motivating others to action.

**I excel when I** - Work on projects that require a leader who will take charge, have intense drive and create enthusiastic energy.

**My ideal environment** - Where quick decisions are required; flexible and personalized; varied activities; and working with people. Independence, authority, varied activities, difficult assignments, and opportunities for advancement.

### My strengths -

1. I enjoy getting results by working with people to achieve goals.
2. I prefer to be on the go and to work in a fast-paced environment.
3. I look for opportunities and I am eager to get started on the next project.
4. I know how to get people moving toward a goal and inspire them to do their best.

Adapted from: Discovery Report

## My Strengths – Talents I want to develop:

**1. Achiever** - I have a great deal of stamina and work hard. I take great satisfaction from being busy and productive.

**2. Self-Assurance** - I feel confident in my ability to manage my own life. I possess an inner compass that gives me confidence that my decisions are right.

**3. Significance** - I want to make a big impact. I am independent and sort projects based on the level of influence it will have on my organization and others around me.

**4. Restorative** - I am adept at dealing with problems. I am good at figuring out what is wrong and resolving it.

**5. Adaptability** - I prefer to go with the flow. I tend to be a now person that takes things as they come and discover the future one day at a time.

**6. Strategic** - I create alternative ways to proceed. Faced with any given scenario, I can quickly spot the relevant patterns and issues.

**7. Command** - I have presence. I can take control of a situation and make decisions.

**8. Focus** - I can take a direction, follow through, and make the corrections necessary to stay on track. I prioritize, then act.

**9. Competition** - I measure my progress against the performance of others. I strive to win first place and revel in contests.

**10. Communication** - I generally find it easy to put my thoughts into words. I am a good conversationalist and presenter.

**11. Responsibility** - I take psychological ownership of what I say I will do. I am committed to stable values such as honesty and loyalty.

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Learn more about me and my fit at: <https://talentdepot.org/MichaelAuerbach>

## My Fit – Environments I will thrive in:

### Self Directed Search (A , C, S )

**Artistic** - Artistic types generally like to work with ideas more than with things. They usually have artistic skills, enjoy creating original work, and have good imaginations. Those that excel are described as being creative, disorderly, emotional, expressive, idealistic, imaginative, impractical, impulsive, independent, introspective, intuitive, nonconforming, open, and original. They prefer unstructured situations involving self-expression of ideas and concepts through different artistic medium such as art, music, theatre, film, or multi-media or writings.

**Conventional** - Conventional types generally like to work with papers and numbers. They tend to have clerical and math abilities, and like to work indoors and organize things. They enjoy following orderly routines, meeting clear standards, and avoiding work that does not have clear directions. Those that excel are described as being conscientious, careful, efficient, inhibited, obedient, orderly, persistent, practical, thrifty, conforming, and unimaginative. They prefer structured business situations involving data analysis, finance, planning and organizational tasks. They value efficiency and order.

**Social** - Social types generally like to work with people more than with things. They tend to be interested in how people get along, and like to help other people with their problems. They would rather help, teach, mentor, coach, and counsel people rather than engage in mechanical or technical activities. Those that excel are described as being responsible, warm, understanding, cooperative, convincing, friendly, helpful, kind, generous, idealistic, sympathetic, tactful, and patient. They prefer group discussions and are drawn to humanistic or social causes.

**SDS Summary Scores** R: 32 , I: 40 , A: 50 , S: 44 , E: 43 , C: 45

**O\*NET VALUES** (None)

## My Education:

**Education Level** - Associates Degree

### Education History

Associates  
City College of San Francisco - CA  
Liberal Arts and Sciences

Bachelor's  
San Francisco State University - CA  
Business Management

Master's  
University of San Francisco - CA  
Sport Management